

ArcaStream: Architecture and Consulting Services

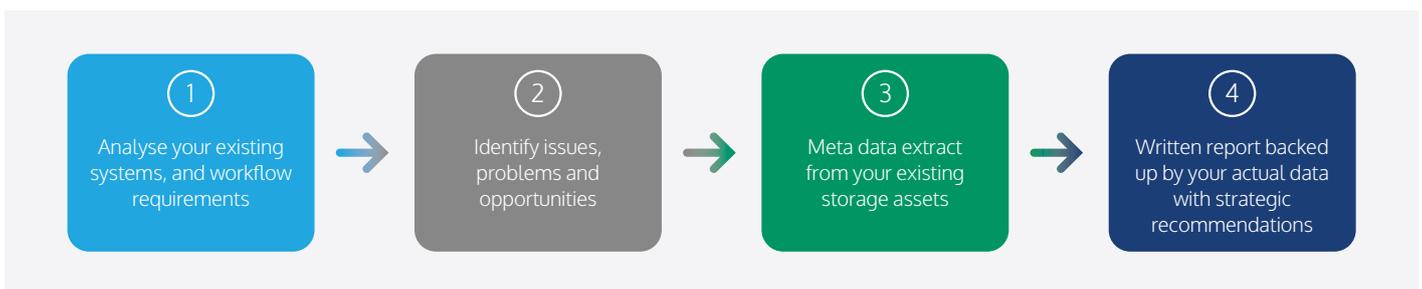
The *only* storage solution vendor that analyses your data, research workflows and infrastructure *at no cost before you buy*. Using unique tools and methods to identify cost and performance hotspots, ArcaStream provides solution recommendations based on *your needs*, not hardware sales targets.

ArcaStream Solution Architecture and Design

Designing storage solutions that deliver true value for money involves far more than simply working from performance and capacity requirements. Workflows, user behaviour, access methods, performance hotspots and capacity utilisation of existing resources all demand detailed observation to provide a cost-efficient service that is attractive to users, administrators and managers alike. Our storage, data and workflow audit, available with every ArcaStream engagement, provides you with the intelligence you need to make informed, risk-free purchasing decisions.

Using a consultative approach we are able to meet your precise requirements – creating an appropriate eco-system that brings together the benefits of both enterprise and open source solutions – and supply the necessary training and support to get the most from it.

ArcaStream Data and Infrastructure Audit

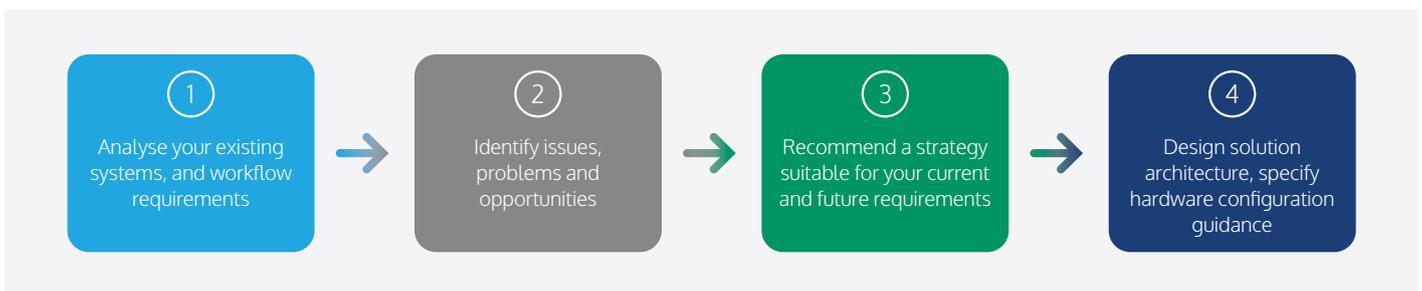


The audit process starts with ArcaStream providing access to a data management appliance that extracts all of the relevant information about your data and its usage from all existing storage resources. Detailed analytics are then performed on the result set, allowing ArcaStream to deliver a written report that outlines:

- Who is using your storage and how much they are using
- A breakdown of the various data types in use and the costs associated with storing them
- Under and over utilisation information on existing resources
- Usage trends highlighting peaks and troughs in creation, modification and access of data across the estate
- Resources consumed by cold, stagnant data that could be relocated to lower cost tiers



ArcaStream Consulting Services



Knowing how much your data is costing you, where it is stored and how it is used is only half the battle. Following delivery of the audit report, ArcaStream data management and workflow specialists engage with all of your key stakeholders relevant to the usage and governance of your data to analyse the data pipeline from creation all the way through to curation.

Focusing on areas such as user experience, data ingestion, performance hotspots, collaborative practices, future growth, asset protection and compliance, our experts interrogate your entire end-to-end workflow. Combined with the audit report, this information is used to provide you with a strategic roadmap for managing and controlling the costs of data that offers:

- A cost model that provides predictable growth and expansion costs to help you plan for the future
- A path and methodology for placing and migrating data to right-cost resource tiers across disk, tape and cloud-based storage
- A flexible and secure software-defined architecture that provides a single, easy to access view of data to users
- The elimination of performance bottlenecks with granular, predictable scaling points to assure a consistent user experience
- Global consolidation of all data assets to encourage collaborative working without sacrificing security or availability

ArcaStream Procurement Assistance

As a software-defined solution provider, ArcaStream is agnostic to any one hardware vendor or manufacturer. We believe that storage, server and network technology should be treated as a low-cost commodity and that none of our customers should be locked in to a single vendor strategy.

This belief is so strongly held that we provide, at no additional charge, partnership and assistance to our customers throughout the procurement process to help drive down the cost of hardware components. Leveraging over 50 years of combined experience buying and selling storage and network hardware, we are uniquely positioned to act as a trusted partner and ensure you are achieving top value for money.

This can include activities such as:

- Production of tender documentation, requirements and scoring matrices
- Direct negotiation with hardware vendors and manufacturers on your behalf
- Brokering introductions to market-specialist finance partners to reduce capital expenditure

Our software-defined, building-block approach to solution architectures and unrivalled expertise in data management drives down the current and future costs of storing and managing data – let us help you drive down those costs even further.